

H & K Messe GmbH & Co. KG  
Friedrichstraße 39  
70174 Stuttgart, GermanyNürnbergMesse GmbH  
Messezentrum  
90471 Nürnberg, Germany**Anmeldeschluss / Application deadline:**  
**15. Oktober 2011 / October 15, 2011****Fax: +49 (0) 711 / 72 23 10 - 20****+49 (0) 911 / 86 06 83 70****Nachfolgende Angaben werden für den Messekatalog und die Ausstellerliste übernommen /**  
**The following data will be used for the catalogue and the exhibitor list**>> \_\_\_\_\_ >> \_\_\_\_\_  
Listung unter Buchstabe / Alphabetical listing Ust-ID / VAT ID>> \_\_\_\_\_  
Firmenbezeichnung des Hauptausstellers / Company name of main exhibitor>> \_\_\_\_\_  
Straße, Postfach / Street, number, P.O. Box>> \_\_\_\_\_  
Postleitzahl, Ort, Land / Post code, town, country>> \_\_\_\_\_ >> \_\_\_\_\_  
Telefon / Phone Telefax / Fax>> \_\_\_\_\_ >> \_\_\_\_\_  
E-Mail Internetadresse / Internet address>> \_\_\_\_\_  
Ansprechpartner / Contact>> \_\_\_\_\_  
Kontaktangaben Ansprechpartner (Telefon, E-Mail) / Contact person (phone, e-mail)**Standfläche / Exhibition space:**Die Mindeststandfläche beträgt 12 m<sup>2</sup> / The minimum exhibition space is 12 sqm**Gewünschte Messefläche / Exhibition space required:**>> \_\_\_\_\_ m x >> \_\_\_\_\_ m = >> \_\_\_\_\_ m<sup>2</sup>  
Front / Frontage Tiefe / Depth Fläche / Area>> \_\_\_\_\_  
**Platzierungswünsche / Preferred allocation****Gewünschter Messestand / Stand construction required****Standart / Typ of stand:**

- |  |                        |  |                        |
|--|------------------------|--|------------------------|
| <input type="checkbox"/> Reihenstand / Row stand       | 148,- €/m <sup>2</sup> | <input type="checkbox"/> Eckstand / Corner stand   | 157,- €/m <sup>2</sup> |
| <input type="checkbox"/> Kopfstand / Head stand        | 163,- €/m <sup>2</sup> | <input type="checkbox"/> Blockstand / Island stand | 168,- €/m <sup>2</sup> |
| <input type="checkbox"/> Freigelände / Open air ground | 96,- €/m <sup>2</sup>  |  |                        |

**Standbau / Stand construction:** Ausführung der Pakete lt. Blatt 2, Preis pro m<sup>2</sup>, ohne Fläche /  
For details on the packages see sheet 2, price per sqm, without area

- |  |         |
|--|---------|
| <input type="checkbox"/> Basispaket / Basic package:   | € 95,-  |
| <input type="checkbox"/> Komfortpaket / Superior package:  | € 115,- |
| <input type="checkbox"/> Wir haben einen eigenen Stand / We use our own stand system               |         |
| <input type="checkbox"/> Wir wünschen eine Standberatung / We require advice on stand construction |         |

 **Medienpauschale / Media flat rate: € 290,-****Wird von der Messeleitung ausgefüllt /**  
**To be completed by the exhibition management**>> \_\_\_\_\_ >> \_\_\_\_\_  
Halle / Hall Standnr. / Number of stand>> \_\_\_\_\_  
Front x Tiefe / Frontage x Depth (sq. m)**Abweichende Rechnungsanschrift /**  
**Different invoicing address:**>> \_\_\_\_\_  
>> \_\_\_\_\_  
>> \_\_\_\_\_**Produktbereich / Product area**

- |   |
|---|
| <input type="checkbox"/> Zaunsysteme, Beschläge, Zulieferprodukte<br>Fencing systems, fittings, component products  |
| <input type="checkbox"/> Kraft- und handbetriebene Areal Tore<br>Power- and manually operated site gates and doors  |
| <input type="checkbox"/> Kraft- und handbetriebene Schranken, Barrieren<br>Poller / Power- and manually operated gates, barriers, bollards                            |
| <input type="checkbox"/> Drehsperrn und Drehkreuze<br>Turnstiles  |
| <input type="checkbox"/> S-Drahtsysteme<br>Security and barbed wire systems   |
| <input type="checkbox"/> Komponenten für Zaun- und Torsysteme<br>Components for fencing and door systems  |
| <input type="checkbox"/> Kontroll- und Überwachungseinrichtungen / Hoch-<br>sicherheitssysteme / Control and surveillance<br>installations / maximum security systems |
| <input type="checkbox"/> Service- und Instandhaltungsdienstleistungen<br>Service and maintenance  |

 **MitAussteller & Vertretene Firmen /**  
**Co-Exhibitors & Represented firms**

Bitte auf Blatt 1B angeben / Please use sheet 1B

Alle Preise zzgl. 19% MwSt  
All prices plus 19% VATWir melden uns hiermit unter vorbehaltloser Anerkennung der Allgemeinen Teilnahmebedingungen der NürnbergMesse GmbH und der beigefügten besonderen  
Teilnahmebedingungen an. / We would like to register for the event and confirm our unconditional acceptance of the General Participation Conditions of  
NürnbergMesse GmbH and of the Special Participation conditions enclosed.>> \_\_\_\_\_  
Ort, Datum / Place and date>> \_\_\_\_\_  
Stempel und rechtsverbindliche Unterschrift / Company stamp and signature from authorized personnel



H & K Messe GmbH & Co. KG  
Friedrichstraße 39  
70174 Stuttgart, Germany

NÜRNBERG MESSE

NürnbergMesse GmbH  
Messezentrum  
90471 Nürnberg, Germany

**Fax: +49 (0) 711 / 72 23 10 - 20**

**+49 (0) 911 / 86 06 83 70**

Nachfolgende Angaben werden für den Messekatalog und die Ausstellerliste übernommen /  
The following data will be used for the catalogue and the exhibitor list



**MitAussteller / Co-Exhibitor**  
Pauschale / fee: € 350,-

>>

Listung unter Buchstabe / Alphabetical listing

>>

Firmenbezeichnung des MitAusstellers / Company name of the co-exhibitor

>>

Straße, Postfach / Street, number, P.O. Box

>>

Postleitzahl, Ort, Land / Post code, town, country

>>

Telefon / Phone

>>

E-Mail



**Vertretene Firma / Represented firm**  
Pauschale / fee: € 230,-

>>

Ust-ID / VAT ID

>>

Firmenbezeichnung der Vertretene Firma / Company name of the represented firm

>>

Straße, Postfach / Street, number, P.O. Box

>>

Postleitzahl, Ort, Land / Post code, town, country

>>

Telefon / Phone

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Telefax / Fax

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Internetadresse / Internet address

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Ansprechpartner / Contact

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Kontaktdaten Ansprechpartner (Telefon, E-Mail) / Contact person (phone, e-mail)



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**Anmeldeschluss / Application deadline:**  
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Falls Sie die Zulassung für mehrere Unternehmen beantragen, benutzen Sie bitte Fotokopien von diesem Formular.  
If you apply to several firms to be admitted please use photocopies of this form.

**Wird von der Messeleitung ausgefüllt /**  
**To be completed by the exhibition management**

>>

Halle / Hall

>>

Standnr. / Number of stand

>>

Front x Tiefe / Frontage x Depth (sq. m)

**Produktbereich / Product area**

- Zaunsysteme, Beschläge, Zulieferprodukte  
Fencing systems, fittings, component products
- Kraft- und handbetriebene Arealtore  
Power- and manually operated site gates and doors
- Kraft- und handbetriebene Schranken, Barrieren  
Poller / Power- and manually operated gates, barriers, bollards
- Drehsperren und Drehkreuze  
Turnstiles
- S-Drahtsysteme  
Security and barbed wire systems
- Komponenten für Zaun- und Torsysteme  
Components for fencing and door systems
- Kontroll- und Überwachungseinrichtungen / Hochsicherheitssysteme / Control and surveillance installations / maximum security systems
- Service- und Instandhaltungsdienstleistungen  
Service and maintenance

**Wird von der Messeleitung ausgefüllt /**  
**To be completed by the exhibition management**

>>

Halle / Hall

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Standnr. / Number of stand

>>

Front x Tiefe / Frontage x Depth (sq. m)

Alle Preise zzgl. 19% MwSt  
All prices plus 19% VAT

Wir melden uns hiermit unter vorbehaltloser Anerkennung der Allgemeinen Teilnahmebedingungen der NürnbergMesse GmbH und der beigefügten besonderen Teilnahmebedingungen an. / We would like to register for the event and confirm our unconditional acceptance of the General Participation Conditions of NürnbergMesse GmbH and of the Special Participation conditions enclosed.

>>

Ort, Datum / Place and date

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Stempel und rechtsverbindliche Unterschrift / Company stamp and signature from authorized personnel



# BESONDERE TEILNAHMEBEDINGUNGEN der Veranstalter SPECIAL EXHIBITION CONDITIONS of the organizers

## 1. EVENT

Perimeter Protection 2012

Trade fair for perimeter protection, fencing and building security

### 1.1 Organizers

The organizers are the H & K Messe GmbH & Co. KG and the NürnbergMesse GmbH, in the following called the organizers.

H & K Messe GmbH & Co. KG  
Friedrichstraße 39  
D-70174 Stuttgart  
Tel.: +49(0)711 - 72 23 10-0  
Fax: +49(0)711 - 72 23 10-20  
www.hundkmesse.de

NürnbergMesse GmbH

Messezentrum  
D-90471 Nürnberg  
Tel.: +49(0)911 - 8606-0  
Fax: +49(0)911 - 8606-8228  
www.nuernbergmesse.de

## 2. CALENDAR

### 2.1 Duration of the event:

Tuesday, 17th January 2012 to Thursday, 19th January 2012

### 2.2 Opening times for visitors

Daily 9 am to 5 pm

### Opening times for exhibitors:

Daily 7.30 am to 6 pm

The exhibition opening times for exhibitors are daily from two hours before to one hour after official opening times for visitors. Exhibitors are not permitted to enter the exhibition venue outside these times. Exceptions to this regulation require the written approval of the trade fair management.

### 2.3 The dates and opening times

The dates and opening times of the exhibition are binding for all exhibitors. Exceptions can only be made with the express approval of the trade fair management.

### 2.4 Build up and dismantling times

#### Assembly

Saturday, 14th January 2012	7 am - 7 pm
Sunday, 15th January 2012	7 am - 7 pm
Monday, 16th January 2012	7 am - 7 pm

#### Dismantling

Friday, 20th January 2012	7 am - 7 pm
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**Please note:** Stands have to be widely completed on January, 18th at 2 pm at the latest. The official final inspection will follow hereafter. Exceptions are liable to pay costs and require written permission from the organizers.

The above-mentioned build up and dismantling times are provisional. The binding times will be stated in the build up and dismantling circular sent to exhibitors. This also contains further details in this respect to expressly point out to the exhibitors that times might change.

The above dismantling dates do not apply to rented stands. These are to be fully vacated on the day the exhibition ends, at the latest 3 hours after the exhibition has closed.

2.5 Any exhibition stand not occupied by 6 pm on the last day of build up will be locked after then by the organizer at the expense of the respective exhibitor. Please refer specifically to 12. of the General Exhibiting Conditions.

2.6 If any exhibition already underway is wholly or partially cancelled or interrupted due to reasons outside the control of the organizers, withdrawal from the contract or enforcement of compensation claims shall be excluded.

2.7 Registration for an exhibition shall only be deemed to be binding if submitted on our printed application form and if the exhibitor accepts our Exhibiting Conditions (Special Exhibiting Conditions, General Exhibiting Conditions).

If the organizers provide additional exhibition services through a ServicePartner in response to a separate order, the general terms and conditions of business of the respective ServicePartner shall prevail over these Special Conditions for Participation in case of discrepancies.

Personal data are collected, processed and used by NürnbergMesse and, if applicable, by ServicePartners in accordance with the provisions of the German Federal Data Protection Act and other relevant data protection regulations for the purpose of providing support and information for customers and potential customers for handling the services offered.

## 3. RENTAL CHARGES / STAND DEMARCATION / DISPOSAL

3.1 The partition walls used to demarcate stands shall be subject to charge (ref. to 3.3).

The following stand hire charges have been fixed:

Price per sqm floor space

### A Stand space rental

a) Row stand (accessible from 1 side)	148,00 €/sqm
b) Corner stand (accessible from 2 sides)	157,00 €/sqm
c) Head stand (accessible from 3 sides)	163,00 €/sqm
d) Block stand (accessible from 4 sides)	168,00 €/sqm
e) Open air ground	96,00 €/sqm

An administrative fee of EUR 0,60 per m<sup>2</sup> of stand space in exhibition halls will be charged and remitted to the AUMA (Association of the German Trade Fair Industry).

All charges plus VAT at the statutory rate.

## B Stand construction package

Stand construction only, plus floor space

Variant „BASIC“	95,00 €/sqm
Variant „SUPERIOR“	115,00 €/sqm

For details on the scope of the basic and superior package please see our separate „Stand construction offer“ relating to the Special Exhibiting Conditions.

Please note the following: basic and superior packages may only be ordered when you register using the related form. After you have registered, stand construction may only be ordered using the online order system.

## General rules for rental

The final settlement of account for the stand rent will be calculated based on the measurement carried out by the trade fair management. Each fraction of a square metre of floor space will be rounded off and counted as a full sqm. Floor surfaces will always be regarded as being rectangular, regardless of fixtures and minor deviations etc.

Please note the cancellation fees which apply to basic and superior packages for stand construction service/other services:

>> Up to 4 weeks before the start of stand construction according to 2.4 no cancellation fee for stand construction / other services will be levied.

>> More than 1 week and less than 4 weeks before the start of stand construction according to 2.4 50 % cancellation fee for stand construction services / other services.

>> Less than 1 week before start of stand construction according to 2.4 100 % cancellation fee for stand construction services / other services.

>> In each of the 3 above-mentioned cases, however, the exhibitor shall be entitled to produce evidence to the effect that the organizers did not incur any losses or only negligible losses.

Please refer to 10. of the General Exhibiting Conditions regarding cancellation of the stand area hire charges. If cancellation by the organizer was due to gross negligence or intent, or the provisions of § 323, § 324 and § 326 of the German Federal Law Gazette apply, no cancellation fees shall be invoiced.

All our prices (incl. stand rentals) are net. The statutory VAT and contract fee indicated has to be added and paid.

To avoid liabilities, especially for damages we strongly recommend insurance cover for which an application form can be found in the services catalogue. (see also 20. of the General Exhibiting Conditions)

If not use made of the offer in the online order system to take out an exhibition insurance, information on liability with regard to risks of damage and the existing insurance cover is given in the General Terms and Conditions of the respective service partner in the online order system.

## BESONDERE TEILNAHMEBEDINGUNGEN der Veranstalter SPECIAL EXHIBITION CONDITIONS of the organizers

### 3.2 Co-exhibitors

A written application for registration of co-exhibitors and additionally represented companies (see 4. and 5. of the General Exhibiting Conditions) must be sent to the organizer showing the full name and address incl. name of a contact person. A co-exhibitor fee of € 350 must be paid for approval and inclusion of each co-exhibitor in the advertising / media systems. One exhibitor pass is included.

Details see 6.

### 3.3 Demarcation of stand space / Stand partition walls / Stand design

Regulations stipulate the physical partition of areas to adjacent stands. If you do not have your own stand construction system and also do not rent it through the organizers, stand partition walls (rear and side walls) are compulsory. The cost for stand partition walls are not included in the rent for the stand space. Please note that every exhibitor must order the rear and side walls required for his stand. If you need partition walls, please order them using the online order system.

If you do not order any wall elements, but your stand is surrounded by wall elements of the neighbouring stand or existing wall elements, these wall elements shall be invoiced to you according to the conditions stipulated in the online order system.

The exhibitor is responsible for stand equipment and decoration. The overriding principle for the design of all exhibition stand is transparency. All open sides of the stand must be freely accessible. This means that at least 50% of the respective gangway side must not be obstructed by structures or fittings.

The minimum height is 2.50 m.

The stand partition walls of all types of stands directly adjoining the stands of other exhibitors must not exceed a height of 3.50 m unless permission has been granted.

The backs of stand partition walls, advertising carriers or other design elements facing neighboring stands and exceeding a height of 2.50 m must be white, in a clean and tidy condition and must not contain any text or graphics.

Stands exceeding the height of 3.50 m require the approval of the organizers.

If the rental exhibition stand is not used, a fascia (0.30 m high) must be fitted on all open sides of the exhibition stand. The fascia is not required if the necessary stand appearance is provided in some other way.

The exhibition organizer reserves the right to give further instructions concerning the design of stands.

### 3.4 Waste disposal

The exhibitor shall be responsible for cleaning his stand and disposing of waste during the build up and dismantling periods, and throughout the duration of the exhibition. He shall also be responsible for separating waste into valuable and residual materials. On the evening of any build up and dismantling day, all waste shall be removed from the halls or placed in the prescribed containers of Messezentrum Nuremberg for disposal. This waste shall then be properly disposed by our ServicePartner.

Waste may not be stored in the aisles during the build up and dismantling periods. However, if waste is stored in the aisles, our contractor shall dispose of it at a higher charge. Please refer specifically to 18. of the General Exhibiting Conditions.

### 4 CONDITIONS OF PAYMENT

4.1 The stand rent is due upon receipt of the invoice by the specified date.

4.2 Accounts for any special services by the organizers and by the firms carrying out work are due on the day rendered.

4.3 Complaints regarding invoices shall be sent in written form to the organizers immediately after the invoice has been issued.

4.4 If payment is made after the due date or in other cases of delayed payment, our claims shall be determined in accordance with § 288 German Civil Code (BGB).

4.5 With regard to all non-fulfilled obligations of the exhibitor the organizers shall reserve the right to enforce the hirer's lien. If the exhibitor does not comply with his obligations towards the organizers within the period granted, the latter shall be entitled to auction the seized goods one month after announcing this in writing or, if the goods have a stock market or market price, to sell them privately. No liability shall be accepted for damage to or loss of the seized goods - apart from cases of intention or gross negligence.

### 5 SALES / DISTRIBUTION OF SAMPLES

5.1 In keeping with the character of this event cash sales of exhibits and sales of samples are not permitted.

5.2 The dispensing of food and beverages against payment is not allowed to the exhibitors.

5.3 In the event of violation of the conditions laid down in 5.1 and/or 5.2., the organizer shall be entitled, irrespective of the further liability of the exhibitor for the full stand hire charge, to close the stand immediately and exclude the exhibitor from taking part in the event after the first issuing of a warning.

If necessary, the exhibitor may also be excluded from taking part in future events. The exhibitor shall have no grounds for claiming compensation in such cases. The organizers shall be entitled to perform any necessary checks, including those on persons and their luggage, on the trade fair grounds and at the exits for this purpose.

### 6 CATALOGUE / INTERNET

We will charge a media rate of € 290 with the stand hire invoice.

The media flat rate comprises:

- >> one basic entry with the company name, address, phone, fax, email and website
- >> one basic entry in the hall plan
- >> 4 entries in the product index

Entry in:

- >> the official trade fair catalogue
- >> the online catalogue in the Internet

Other advertising possibilities upon request.

**Co-exhibitors: see 3.2**

**Catalogue publisher:**

You will be notified of the publishing house commissioned by the organizers in good time.

The organizers would like to emphasize that, with the exception of the publisher chosen by the organizers, no third parties whatsoever, including other publishers, have or will be commissioned to print exhibitor directories, especially after the exhibition. If related offers are sent to exhibitors, they are personal initiatives of third parties and have no connection whatsoever with the organizers.